



Wine Summit

P U E R T O R I C O

aloft®
SAN JUAN



C
Cámara Oficial de Comercio
de España en Puerto Rico

WINE SUMMIT PUERTO RICO

8TH · OCTOBER · 2025

B2B FOR INTERNATIONAL WINERIES

By FOOBESPAIN 



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INTRODUCTION

Puerto Rico is the main wine market in the Caribbean. It has undergone a remarkable evolution in wine consumption in recent years. In 2023, approximately 2.5 million liters of Spanish wine were consumed, positioning Spain as the second most important supplier on the island. In 2024 it continued its growth, reaching sales of \$23 million.

Wine Summit Puerto Rico is a B2B meeting that will bring together wineries, importers, distributors and experts from the world of wine in the San Juan area.

Organized from Spain and Puerto Rico by Foobespain and Foobespain American, companies specialized in the promotion of wines at an international level with 20 years of experience in the sector.





EVENT DESCRIPTION

On October 8th, 2025, the most important Show Room of the wine sector in the Caribbean will be held at the Aloft Hotel, in the San Juan Convention Center, Puerto Rico, designed to connect wineries from around the world with importers, distributors and key buyers in the region.

What does the event consist of?

Wine Summit is a B2B meeting where wineries have the opportunity to:

- ✓ Present their wines to importers, distributors and professionals in the sector.
- ✓ Explore new business opportunities in an ever-growing market.
- ✓ Connect with industry leaders through pre-arranged meetings and strategic networking.
- ✓ Expand its presence in the American and Caribbean markets through direct commercial agreements.

Who is participating?

The event is aimed at:

- ✓ International wineries in search of importers and distributors.
- ✓ Importers and distributors interested in discovering new brands and expanding their portfolio.
- ✓ Sommeliers, buyers and representatives of specialized stores.

Why participate?

- ✓ Access to strategic buyers throughout the region.
- ✓ Spaces designed for effective business meetings.
- ✓ Unique opportunity for expansion in a premium market.



RATES

Face-to-face participation with your own table

\$2150

10% discount for registrations made before April 30th, 2025

\$1900

In case of not being able to attend, the possibility of participating with a shared table is offered and the organization will provide specialized personnel.

\$1250 participation

\$350 representation



WHICH INCLUDE?

All necessary materials for the presentation of the Show Room will be included:

Display table

Glasses

Ice

Cub trays

Spittoons

Dropstops

Corkscrew

Water

Napkins

WI-FI

Signage on table with logo

Attendee IDs

The organization will also take care of the following procedures:

- ✓ Storage of samples at destination until the date of the event
- ✓ List of all attendees, which will be sent after the event is over
- ✓ Advice on lodging, restaurants and any other needs that may arise during your stay in Puerto Rico.

SENDING SAMPLES

The corresponding instructions will be given when once the registration has been made.



REGISTRATION AND PAYMENT METHOD

The Show Room has limited places and the right to opt for a place will be on a first-come, first-served basis. The following link must be duly completed:

<https://american.foobespain.com/b2b#our-services>

To formalise the registration, it is necessary to attach proof of payment of 100%. Payment must be made by bank transfer to the following account number with the name of the winery:

Beneficiary : FOOBESPAIN AMERICAN LLC

Swift/BIC: BBUBUS33XXX

Account number: 1500144983

Note: the registration will not be formalized until receipt of the proof of payment of 100%. In the event of renouncing participation in Wine Summit 2025, we reserve the right to assess the cause.



REQUIREMENTS TO PARTICIPATE

- Wineries must have FDA
- Pay the invoice for the sample shipment before the event.
- Pay 100% corresponding to the participation of the event.

CONTACT

PUERTO RICO

Gema Sánchez-Muliterno Bleda

gema@foobespain.com

+1 939 355 18 27



